



SOUTHWEST MISSOURI ALL BREED

PERFORMANCE TESTED BULL SALE

Early Entry Deadline January 20th
Final Entry Deadline January 25th

I would like to invite you to consign to the performance tested bull sale. It will be held on the last Monday in March & the last Monday in October. 7:00 p.m. at the Springfield Livestock Marketing Center. **The 2024 sale will be March 25, 2024.**

Our sale is known for consistently offering high quality bulls, that are essential to our customer's

livelihoods and operations. The set of bulls in these sale are some of the best bulls in the state having EPDs that are TOP 1% of their breed. With the closing of many other University of Missouri Tested Bull Sales, the SouthWest Mo Tested bull sale is now opening up our sale to the entire state! ALL STATE - ALL BREED - ALL BULLS!! We invite you to join us in this exciting new opportunity to join one of the most established sales in the state! Our fall sale had an average of \$4065 per bull with the top bull selling for \$7000.

Bulls meeting criteria for growth and conformation, as well as consigner residence in the state of Missouri are eligible to sell.

To qualify for the sale:

- 1) Bulls must be in the 50th percentile or above ranking for non-parent bulls in at least 3 of the following 6 traits: birthweight or calving ease, weaning weight, yearling weight, milk, marbling, or rib-eye.
- 2) Bulls must have a 365 ratio of at least 95%, have a minimum of an adjusted yearling weight 1050 lbs. at 365 days, and post a yearling frame of at least 5 at 365 days.
- 3) ***The bulls eligible for the Spring Sale must have been calved from May 1, (current year minus 2 years) and March 15, (current year minus 1 year). For the Spring 2024 sale the dates are MAY 1, 2022-MARCH 15, 2023.***
- 4) ***The bulls eligible for the Fall Sale must have been calved from December 1, (current year minus 2 years) and October 15, (current year minus 1 year).***
- 5) Bull must be DNA sampled and have a genomic profile at time of entry.
- 6) ***Any potential carriers for known genetic defects through parentage for any breed will need to be tested and declared free of the defect. Please reference the table at the end of this letter for genetic defects for each breed.***
- 7) Bulls must pass a bull soundness examination and have a scrotal size according to their age.
- 8) Bulls must be semen tested and examined for breeding soundness by a veterinarian within 30 days of the sale, and be vaccinated for 5-strain leptospirosis (Only non-virgin bulls will need to be tested for trich)

If you plan to sell yearling bulls, they can be weighed now and adjusted to 365. Due to printing deadlines, I cannot wait on this data until bulls reach one year of age. I will need: 1) The actual weaning weight and date weighed 2) Adjusted weaning weight 3) Actual yearling weight and date weighed

I have enclosed an entry form for your consignment. The entry form can also be found on www.livewireauction.com under Resources.

The catalog will be listed on our website, and online bidding will be available at www.LiveWireAuction.com. Videos and pictures will be posted on the websites, as well. I encourage all of you to take advantage of this technology. Pictures are also printed in the catalog, please submit professional photos. A list of reputable photographers are available upon request.

A \$100 per lot fee should accompany each entry. Please make your checks payable to SWMOBCIA and mail checks to me.

Total Sale costs, including auctioneer & sale management commission, expenses, etc. will generally fall in a range of 10-15%. For the Fall 2023 sale the average was 11% and the minimum was 7%. All bulls cataloged will pay full sale expense (including those protected). One-half of the sale expense will be refunded if a bull fails a semen test two times before the sale date. Please notify me before the sale and provide me with a letter from your vet to receive the refund. Cattle will sell under the Suggested Sale Terms and Conditions of their respective breed. Sale management will make every effort to settle the sale proceeds within 30-60 days.

I will do my best to assist everyone to have a successful sale. I very much appreciate everyone's consignments and support of the sale. We always have many repeat buyers as they know they will continue to find a good set of bulls with excellent numbers to back them up. If you are a first-time consigner (or a past consigner) and have any questions, concerns, or comments please don't hesitate to contact me. I will be glad to visit with you.

Please remember the deadline so I can get the catalog put together and make certain catalogs and flyers are available are available at for customers. I look forward to receiving your entries!

Thank you!

Phoebe S. Wiles
SWMOBCIA Bull Sale Manager
PO BOX 23
Willow Springs, MO 65793
Email: livewireauction@gmail.com
Cell: 417-293-8002

Important Dates & Timeline:

January 20th - Early entries due

January 25th midnight - Entries, Pictures & Payment Due

January 30-February 12th - Compile and Build Catalog

February 14th - Proof Catalog

March 1st - Mail Catalogs

March 17th - Last day for videos to be turned in

March 22nd Noon- Last day for scrotal measurements & substitutes to be turned in

March 25th -Sale Day animals need to be in place before 1pm and sale at 7 pm

April 16th - Transfer & Sale information emailed

April 25-May 25th Checks Mailed to Consigners

Consigner Form
Southwest Missouri Performance Tested Bull Sale

Consigner Farm Name: _____

Consigner Name: _____

Consigner Address: _____

Consigner County: _____

Consigner Phone Number: _____

Consigner Email: _____

Consigner Farm Website: _____

_____ **# of Catalogs Requested**

_____ **# of Flyers Requested**

Breed: _____ **Percentage:** _____ **Color:** _____ **Polled:** _____

Bull Registration Number: _____

Bull Name: _____

Bull Birthdate: _____ **Bull Tattoo:** _____

Bull Sire Name: _____

Bull Maternal Grandsire Name: _____

Bull Birth WT: _____ **Bull Adj. Wean. WT:** _____ **Bull Adj. YR WT:** _____

Bull Average Daily Gain: _____ **Bull Yearling Frame:** _____

Only leave blank if Adj. Yr. Weight is reported

Bull Actual Wean. WT: _____ **Date Weighed:** _____

Bull Actual YR. WT: _____ **Date Weighed:** _____

I have read these terms and conditions and certify that my consignments are made with the full knowledge of these requirements and conditions by which I am to be governed.

Signed: _____ **Date:** _____

Genetic Defects, Traits, & Testing Required By Breed

Legend	Female Defects Test Required		Angus	Gelbvieh		Simmental		Hereford
	Bull Defects Test Required							
AM	AM Females		Defect	Defect		Defect		NA
	AM Bulls		Defect	Defect		Defect		NA
CA	CA Females		Defect	NA		Defect		NA
	CA Bulls		Defect	NA		Defect		NA
D2 Dwarfism	D2 Females		Defect	NA		If % Angus Required		NA
	D2 Bulls		Defect	NA		If % Angus Required		NA
DD	DD Females		Defect	Defect		Defect		NA
	DD Bulls		Defect	Defect		Defect		NA
M1	M1 Females		Defect	NA		If % Angus Required		NA
	M1 Bulls		Trait	NA		Trait		NA
NH	NH Females		Defect	Defect		Defect		NA
	NH Bulls		Defect	Defect		Defect		NA

OH	OH Females	Defect		NA		Defect		NA
	OH Bulls	Trait		NA		Trait		NA
OS	OS Females	Defect		Defect		Defect		NA
	OS Bulls	Defect		Defect		Defect		NA
PHA	PHA Females	NA		NA		Defect		NA
	PHA Bulls	NA		NA		Defect		NA
TH	TH Females	NA		NA		Defect		NA
	TH Bulls	NA		NA		Defect		NA
HY	HY Females	NA		NA		NA		Defect
	HY Bulls	NA		NA		NA		Defect
IE	IE Females	NA		NA		NA		Defect
	IE Bulls	NA		NA		NA		Defect
MSUD	MSUD Females	NA		NA		NA		Defect
	MSUD Bulls	NA		NA		NA		Defect
MD	MD Females	NA		NA		NA		Defect
	MD Bulls	NA		NA		NA		Defect